



# Partner Enrollment Guide

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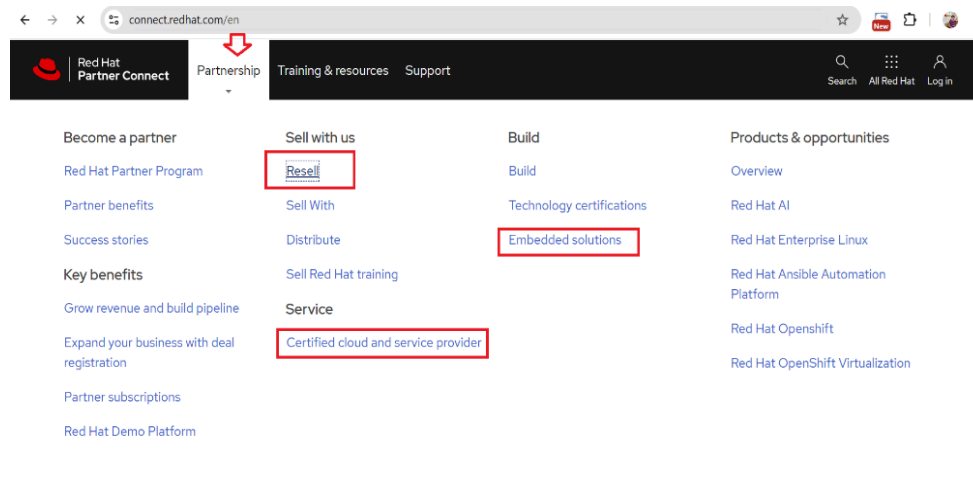
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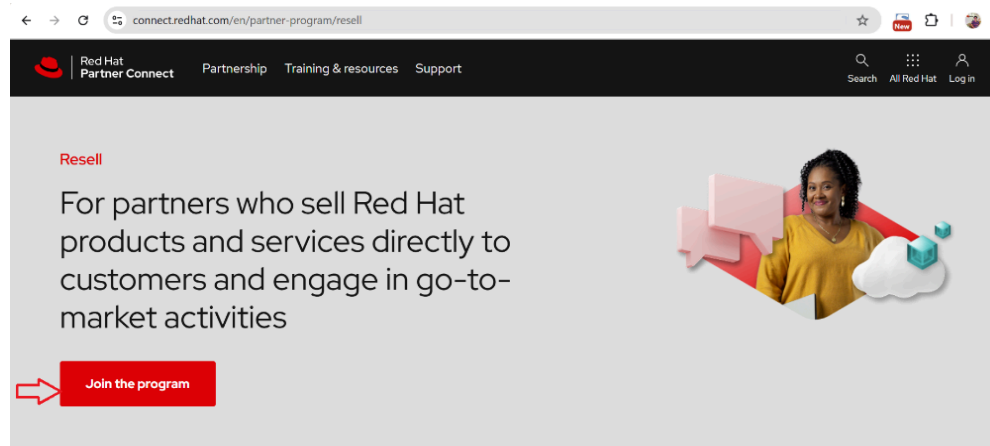


## Navigating to the Enrollment Application

**Step 1:** Visit [connect.redhat.com](https://connect.redhat.com), then click on **'Partnership'** and select one of the applicable programs: **Resell** (Solution providers), **Certified cloud and service providers**, or **Embedded solutions**.



**Step 2:** Next, if clicked on Resell (Reseller)/Certified cloud and service providers/Embedded solutions then click the **Join the Program button** (as shown in below screenshot)

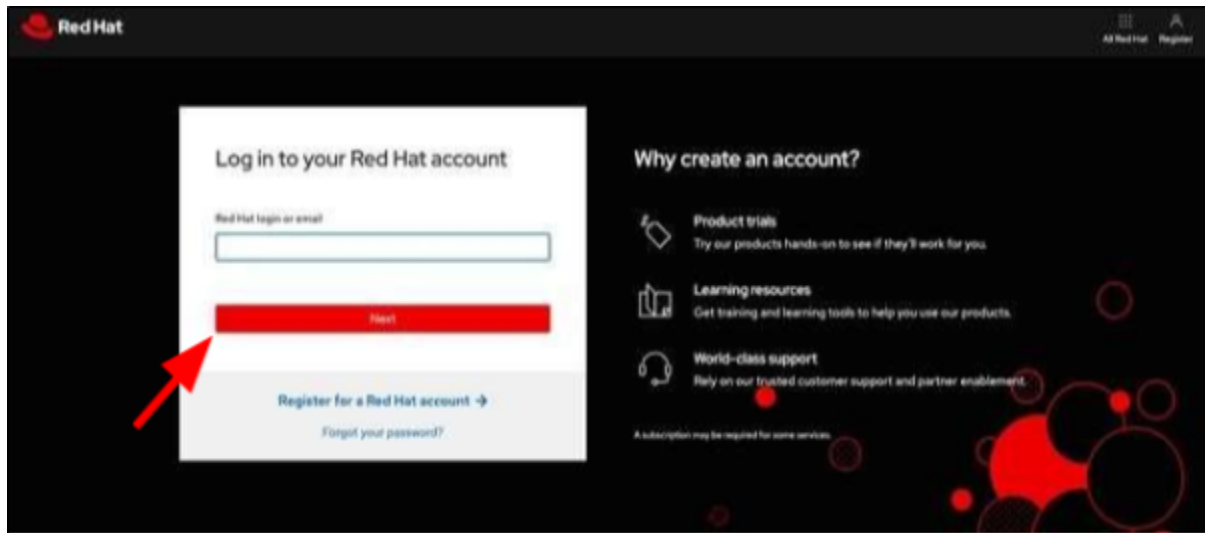


**Step 3:** Log into your **Red Hat account** or [create a Red Hat account](#) and you will be redirected to the application workflow.



## Register for a Red Hat account

**Step 1:** Navigate to [connect.redhat.com](https://connect.redhat.com) then click **Register for a Red hat account**.



**Step 2:** Fill in the **Login information** fields by choosing a Red Hat login and password.

**Register for a Red Hat account**

Red Hat will collect your contact and account information to create your Red Hat account. We use your personal data to identify you and to provide you with information, support, and customer service. For more information, please see Red Hat's [privacy statement](#).

**Need to join your organization's account?**

Do not complete the form below if you need to join an existing account. In order to access subscriptions purchased by your organization, contact an organization administrator to join, or contact [Customer Service](#) with questions.

\* All fields required

**Login information**

Choose a Red Hat login \*

Your login is a user ID for accessing your account across all Red Hat sites. It must be at least 5 characters and **cannot be changed once created**.

Choose a password \*

— Must be at least 14 characters  
— Must include at least 3 of the following: lowercase letter, uppercase letters, numbers, symbols  
— Cannot contain the word(s) "redhat" or "password"

Confirm password \*



**Step 3:** Fill in the **Personal information** fields and then select the **Corporate** Account type.

### Personal information

First name \*

Last name \*

Red Hat

User

Email address \*

Phone number \*

redhatuser@rh.com

+1 555 555 5555 

!

Please enter a valid phone number

Job role \*

Product Manager

### Account type

Choose account type \*

☒ Corporate

Allows a set of users within your organization to centrally make purchases or administer systems

☐ Personal

For purchasing or administering your own personal systems

**Step 4:** Fill in the **Contact Information** fields and click **Create my Account**.

Company name \*

Onboarding Cloud Companies

Country/Region \*

United States

Address line 1 \*

100 E Davis St

Address line 2

Postal code \*

City \*

27601

RALEIGH

State/Province \*

County \*

North Carolina

WAKE

Marketing opt-in

Red Hat may use your personal data to inform you about its products, services, and events.

☐ Notify me about products, services, and events.

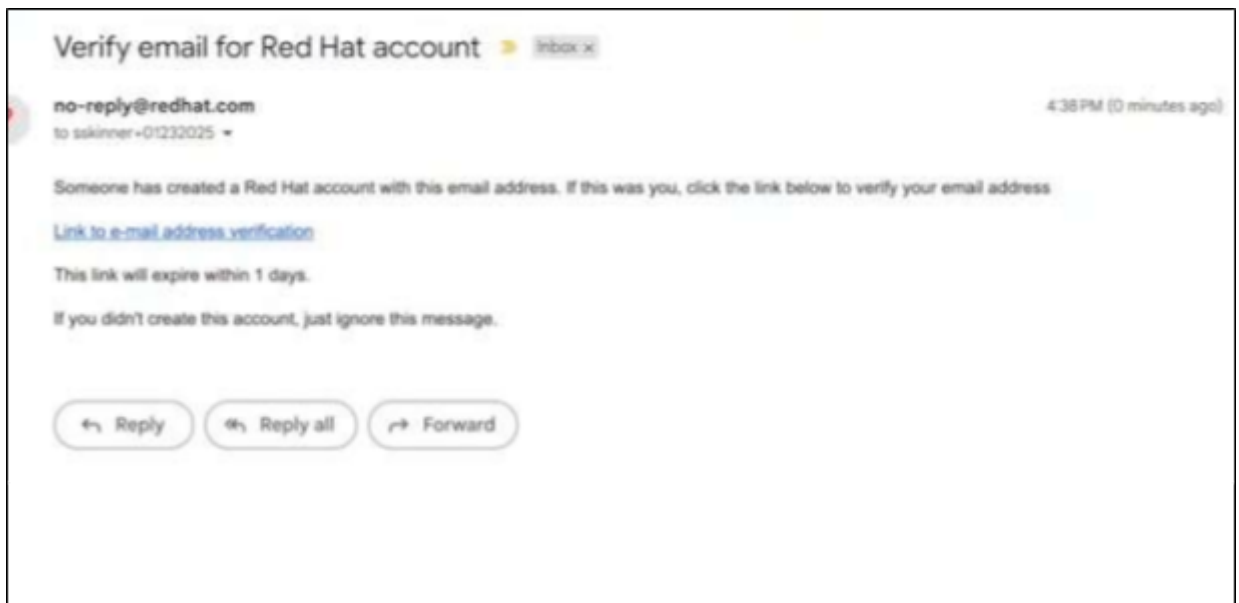
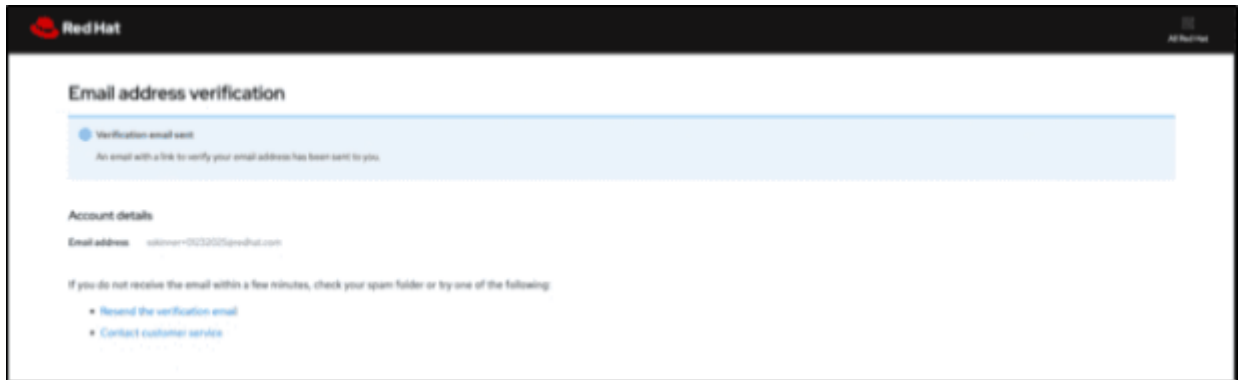
You can stop receiving marketing emails by clicking the unsubscribe link in each email or withdraw your consent at any time in the [preference center](#). See [privacy statement](#) for details.

Create my account

Back to login page



**Step 5:** You will receive a verification email. Navigate to the email you provided and click **Link to e-mail address verification** in the email to be directed to the partner enrollment application screen to continue your partner application workflow.





## Reseller Enrollment Process

**Step 1:** Select your **Authorized Country** and **Language Preferences** for viewing the full enrollment process, then click **Next**.

**\*Note:** You can now submit applications on behalf of your company entities by country, ensuring that the relevant agreements populate based on the location.

The screenshot shows the 'Apply to become a Red Hat partner' form in the 'Partner Preferences' step. The progress bar at the top indicates the current step. Below the progress bar, there are two dropdown menus: 'Authorized Country' with 'United States' selected, and 'Language Preferences' with 'English' selected. A red 'Next' button is located at the bottom right of the form.

**Step 2:** Select the **Reseller program**, then click **Next**.

The screenshot shows the 'Apply to become a Red Hat partner' form in the 'Program Selection' step. The progress bar at the top indicates the current step. Below the progress bar, there is a section titled 'Please select the motion you wish to apply:' with three radio button options: 'Reseller' (selected), 'Embedded', and 'Certified Cloud Service Provider (CCSP)'. At the bottom right, there are 'Previous' and 'Next' buttons.

**Step 3:** Populate the '**Detailed Company information**' section, then click **Next**.

**\*Note:** The Website and Aligned Distributor fields are required.

The screenshot shows the 'Apply to become a Red Hat partner' form in the 'Detailed Company Information' step. The progress bar at the top indicates the current step. Below the progress bar, there is a section titled 'Please provide the details for your company:' with several input fields and dropdown menus. The fields include: 'Website' (text input), 'Aligned Distributor' (dropdown menu with 'None' selected), 'Company Description' (text input), 'Number of Employees' (dropdown menu with 'None' selected), 'Target Market Size' (dropdown menu with 'None' selected), 'Application Types' (dropdown menu with 'None' selected), 'Distributor Referral Code' (text input), 'Additional Partnerships' (dropdown menu with 'None' selected), 'Red Hat Point of Contact' (text input), and 'Total Annual Revenue' (dropdown menu with 'None' selected). At the bottom right, there are 'Previous' and 'Next' buttons.



**Step 4: Attest** to the Partner Code of Conduct, then click **Next**.

The screenshot shows the 'Apply to become a Red Hat partner' progress bar with steps: Partner Code of Conduct (active), Integrity Training, Qualification, Agreements, Preview Application, and Finish. The 'Red Hat Partner Code of Conduct' section states: 'Red Hat requires that all new and existing partners agree to the Red Hat Partner Code of Conduct upon applying to be a partner as well as each following year.' Below this, there are two radio button options: 'I acknowledge that I have read and understand the Red Hat Partner Code of Conduct and that my firm has authorized me to act on its behalf for this review. I agree that the firm will abide by the Code of Conduct and understand Red Hat will require it to be reviewed annually.' (selected) and 'I do not agree to these terms & conditions.' At the bottom right are 'Previous' and 'Next' buttons.

**Step 5: Confirm** the Integrity Training, then click **Next**.

The screenshot shows the 'Apply to become a Red Hat partner' progress bar with steps: Integrity Training (active), Qualification, Agreements, Preview Application, and Finish. The 'Integrity Training' section states: 'Red Hat requires that all new and existing partners complete Red Hat's Partner Integrity Training or similar training upon applying to be a partner as well as each following year. Similar training is that: (1) covers corruption, bribery, fraud, conflicts of interest, protection of confidential information, and the delivery and acceptance of gifts, entertainment and hospitality; and (2) is provided at least once per year.' Below this, there are three radio button options: 'I acknowledge that I have completed Red Hat's partner integrity training or will complete Red Hat's partner integrity training within thirty (30) days of being accepted as a Red Hat partner.' (selected), 'I acknowledge that I have completed integrity training provided by my firm. The firm agrees to maintain records of the content and completion of such similar training so that they can be made available to Red Hat upon request.', and 'I do not acknowledge and affirm to this.' At the bottom right are 'Previous' and 'Next' buttons.

**Step 6: Agree** to the terms and conditions & program guidelines, then click **Next**.

The screenshot shows the 'Apply to become a Red Hat partner' progress bar with steps: Agreements (active), Preview Application, and Finish. The 'Agreements' section states: 'Please read and accept the following terms and conditions. Acceptance to these terms does not signify acceptance by Red Hat as a Red Hat partner.' Below this, there are two sections: 'Red Hat Partner Reseller Agreement' with radio buttons for 'I agree to these terms & conditions described in Red Hat Partner Reseller Agreement' (selected) and 'I do not agree to these terms & conditions'; and 'Red Hat Partner Reseller Program Guide' with radio buttons for 'I agree to abide to the terms & conditions described in Red Hat Partner Reseller Program Guide' (selected) and 'I do not agree to the guide'. A note at the bottom states: 'Note: This click through agreement does not supersede existing and active signed partner agreements.' At the bottom right are 'Previous' and 'Next' buttons.



**Step 7: Preview** your application, then click the **Submit** button.

The screenshot shows the "Red Hat Partner Connect" portal. At the top, there's a navigation bar with the Red Hat logo and "Partner Connect" on the left, and "Portal Home" on the right. Below the navigation bar, the main heading is "Apply to become a Red Hat partner". A progress bar with 10 steps is shown, with the 10th step, "Preview Application", highlighted in blue. Below the progress bar, the text "Please review your application" is displayed. Underneath, there's a section titled "Partner Details" with a dropdown arrow. This section is divided into two columns. The left column has a heading "Contact Information" and contains fields for "Contact Name" and "Contact Email". Below this is a heading "Company Information" with fields for "Company Name" and "Company Address". The right column has a heading "Additional Company Information" and contains fields for "Total Annual Revenue", "Target Market Size", "Application Types", "Distributor Referral Code", and "Additional Partnerships". At the bottom of the form, there's a line of small text: "You acknowledge that you have read and accepted the Red Hat code of conduct, terms of services agreement and program appendices." In the bottom right corner, there are two buttons: "Previous" (disabled) and "Submit" (active).

**Step 8:** Confirmation of your submitted application will display with the option to return to the homepage. You have now completed the Partner Enrollment application.

The screenshot shows the "Red Hat Partner Connect" portal after the application has been submitted. The progress bar at the top now shows all 10 steps completed, with green checkmarks in each step. Below the progress bar, the text "Thank you for your application Red Hat Partner Program." is displayed. Underneath, there's a line of small text: "Your application will be reviewed and you will be notified via email with the next steps of partner vetting. You will be informed of the decision once the process is complete." At the bottom center, there is a red button labeled "Return to home page".





## Certified Cloud and Service Providers (CCSP) Enrollment Process

**Step 1:** Select your **Authorized Country** and **Language Preferences** for viewing the full enrollment process, then click **Next**.

**\*Note:** You can now submit applications on behalf of your company entities by country, ensuring that the relevant agreements populate based on the location.

The screenshot shows the 'Apply to become a Red Hat partner' form in the Red Hat Partner Connect portal. The progress bar at the top indicates the current step is 'Partner Preferences'. Below the progress bar, there are two dropdown menus: 'Authorized Country' with 'United States' selected, and 'Language Preferences' with 'English' selected. A red 'Next' button is located at the bottom right of the form.

**Step 2:** Select the **Certified Cloud Service Provider (CCSP)** program, then click **Next**.

The screenshot shows the 'Apply to become a Red Hat partner' form in the Red Hat Partner Connect portal. The progress bar at the top indicates the current step is 'Program Selection'. Below the progress bar, there is a section titled 'Please select the motion you wish to apply:' with a dropdown menu. The dropdown menu is open, showing three options: 'Reseller', 'Embedded', and 'Certified Cloud Service Provider (CCSP)'. A red 'Next' button is located at the bottom right of the form.

**Step 3:** Populate the '**Detailed Company information**' section, then click **Next**.

**\*Note:** The Website field is required.

The screenshot shows the 'Apply to become a Red Hat partner' form in the Red Hat Partner Connect portal. The progress bar at the top indicates the current step is 'Detailed Company Information'. Below the progress bar, there is a section titled 'Detailed Company Information' with the instruction 'Please provide the details for your company.' The form contains several fields: 'Website' (with 'www.newtest.com' entered), 'Company Description', 'Number of Employees' (with '--None--' selected), 'Target Market Size' (with '--None--' selected), 'Application Type' (with '--None--' selected), 'Distributor Referral Code', 'Additional Partnerships' (with '--None--' selected), 'Red Hat Point of Contact', and 'Total Annual Revenue' (with '--None--' selected). A red 'Next' button is located at the bottom right of the form.



**Step 4: Attest** to the Partner Code of Conduct, then click **Next**.

The screenshot shows the 'Apply to become a Red Hat partner' progress bar with steps: Partner Code of Con... (active), Integrity Training, Qualification, Agreements, Preview Application, and Finish. The 'Red Hat Partner Code of Conduct' section states: 'Red Hat requires that all new and existing partners agree to the Red Hat Partner Code of Conduct upon applying to be a partner as well as each following year.' Below this, there are two radio button options: 'I acknowledge that I have read and understand the Red Hat Partner Code of Conduct and that my firm has authorized me to act on its behalf for this review. I agree that the firm will abide by the Code of Conduct and understand Red Hat will require it to be reviewed annually.' (selected) and 'I do not agree to these terms & conditions.' At the bottom right are 'Previous' and 'Next' buttons.

**Step 5: Confirm** the Integrity Training, then click **Next**.

The screenshot shows the 'Apply to become a Red Hat partner' progress bar with steps: Integrity Training (active), Qualification, Agreements, Preview Application, and Finish. The 'Integrity Training' section states: 'Red Hat requires that all new and existing partners complete Red Hat's Partner Integrity Training or similar training upon applying to be a partner as well as each following year. Similar training is that: (1) covers corruption, bribery, fraud, conflicts of interest, protection of confidential information, and the delivery and acceptance of gifts, entertainment and hospitality; and (2) is provided at least once per year.' Below this, there are three radio button options: 'I acknowledge that I have completed Red Hat's partner integrity training or will complete Red Hat's partner integrity training within thirty (30) days of being accepted as a Red Hat partner.' (selected), 'I acknowledge that I have completed integrity training provided by my firm. The firm agrees to maintain records of the content and completion of such similar training so that they can be made available to Red Hat upon request.', and 'I do not acknowledge and affirm to this.' At the bottom right are 'Previous' and 'Next' buttons.

**Step 6: Fill** out the CCSP qualification questionnaire, then click **Next**.

**\*Note:** If you select **No** on question four, a checkbox will appear stating that "Having a consumption metering infrastructure in place is a contractual obligation defined in the CCSP agreement and hence is a mandatory requirement". Check the box to agree to the statement before moving on.

The screenshot shows the 'Apply to become a Red Hat partner' progress bar with steps: Qualification (active), Agreements, Preview Application, and Finish. The 'Please fill out the following information for CCSP program qualification:' section contains several questions: 'How would you rate your technical knowledge of Red Hat products?' (radio buttons 1-5: Not very knowledgeable to Expert), 'Do you already work with one of the following partners?' (dropdown menu), 'What type of services will you be providing?' (checkboxes for various service types), 'Do you have consumption metering in place, if so what type?' (radio buttons Yes, No, Other), 'What does your Go-To-Market strategy look like?' (text input), and 'Do you have an ecosystem of partners that resell your service?' (radio buttons Yes, No). At the bottom right are 'Previous' and 'Next' buttons.



**Step 7: Agree** to the terms and conditions & program guidelines, then click **Next**.

The screenshot shows the 'Agreements' step in the 'Apply to become a Red Hat partner' process. A progress bar at the top has 8 steps, with the 7th step, 'Agreements', highlighted in blue. Below the progress bar, the section is titled 'Agreements'. It contains three sections of terms and conditions, each with a radio button for 'I agree' and 'I do not agree':

- \* Red Hat Partner Certified Cloud and Service Provider Agreement**  
☒ I agree to these terms & conditions described in Red Hat Partner Certified Cloud and Service Provider Agreement  
☐ I do not agree to these terms & conditions
- \* Red Hat Partner Certified Cloud and Service Provider Technical Program Guide**  
☒ I agree to the Red Hat Partner Certified Cloud and Service Provider Technical Program Guide  
☐ I do not agree to the guide
- \* Red Hat Partner Certified Cloud and Service Provider Program Guide**  
☒ I agree to abide to the terms & conditions described in Red Hat Partner Certified Cloud and Service Provider Program Guide  
☐ I do not agree to the guide

Below these sections is a note: 'Note: This click through agreement does not supersede existing and active signed partner agreements.' At the bottom right, there are two buttons: 'Previous' (disabled) and 'Next' (active).

**Step 8: Preview** your application, then click the **Submit** button.

The screenshot shows the 'Preview Application' step in the 'Apply to become a Red Hat partner' process. The progress bar at the top has 8 steps, with the 8th step, 'Preview Application', highlighted in blue. Below the progress bar, the section is titled 'Please review your application'. It contains three main sections: 'Partner Details', 'Company Information', and 'Qualification Information'. The 'Partner Details' section is expanded, showing 'Contact Information' and 'Additional Company Information'. The 'Contact Information' section includes fields for 'Contact Name' (Santana Moss), 'Contact Email' (kgrove@032125@redhat.com.invalid), and 'Company Name' (Commander Cloud Services). The 'Additional Company Information' section includes fields for 'Total Annual Revenue' (<\$1 million), 'Target Market Size' (Small), 'Application Types' (Enterprise Resource Planning), and 'Distributor Referral Code'. The 'Company Information' section includes fields for 'Company Address' (4566 Route 3—Crain Hwy, POINTER RIDGE, MD, 20716, United States). The 'Qualification Information' section includes a question 'How would you rate your technical knowledge of Red Hat products?' (3—Knowledgeable), a question 'What type of services will you be providing?' (Managing/operating shared infrastructure for customer owned products and/or applications), a question 'Do you have consumption/metering in place?' (Yes), and a question 'What does your Go-To-Market strategy look like?' (propiwuh@redhat.com). At the bottom right, there is a 'Submit' button.

**Step 9:** Confirmation of your submitted application will display with the option to return to the homepage. You have now completed the Partner Enrollment application.

The screenshot shows the confirmation page after submitting the application. The progress bar at the top has 8 steps, all of which are highlighted in green. Below the progress bar, the section is titled 'Thank you for your application Red Hat Partner Program.' It contains the text: 'Your application will be reviewed and you will be notified via email with the next steps of partner selling. You will be informed of the decision once the process is complete.' At the bottom center, there is a 'Return to home page' button.



## Embedded Solutions Enrollment Process

**Step 1:** Select your **Authorized Country** and **Language Preferences** for viewing the full enrollment process, then click **Next**.

**\*Note:** You can now submit applications on behalf of your company entities by country, ensuring that the relevant agreements populate based on the location.

The screenshot shows the 'Apply to become a Red Hat partner' form in the 'Partner Preferences' step. The progress bar at the top indicates the current step. Below the progress bar, there are two dropdown menus: 'Authorized Country' with 'United States' selected and 'Language Preferences' with 'English' selected. A red 'Next' button is located at the bottom right of the form.

**Step 2:** Select the **Embedded** program, then click **Next**.

The screenshot shows the 'Apply to become a Red Hat partner' form in the 'Program Selection' step. The progress bar at the top indicates the current step. Below the progress bar, there is a section titled 'Please select the motion you wish to apply:' with three radio button options: 'Reseller', 'Embedded' (which is selected), and 'Certified Cloud Service Provider (CCSP)'. A red 'Next' button is located at the bottom right of the form.

**Step 3:** Populate the '**Detailed Company information**' section, then click **Next**.

**\*Note:** The Website field is required.

The screenshot shows the 'Apply to become a Red Hat partner' form in the 'Detailed Company Information' step. The progress bar at the top indicates the current step. Below the progress bar, there is a section titled 'Please provide the details for your company.' with several input fields: 'Website' (with 'www.newark.com' entered), 'Company Description', 'Number of Employees' (with '--None--' selected), 'Target Market Size' (with '--None--' selected), 'Application Type' (with '--None--' selected), 'Distributor Referral Code', 'Additional Partnerships' (with '--None--' selected), 'Red Hat Point of Contact', and 'Total Annual Revenue' (with '--None--' selected). A red 'Next' button is located at the bottom right of the form.



**Step 4: Attest** to the Partner Code of Conduct, then click **Next**.

The screenshot shows the 'Apply to become a Red Hat partner' progress bar with steps: Partner Code of Conduct (active), Integrity Training, Qualification, Agreements, Preview Application, and Finish. The 'Red Hat Partner Code of Conduct' section contains a paragraph stating that Red Hat requires all new and existing partners to agree to the Code of Conduct upon applying and annually thereafter. Below this, there are three radio button options: 'I acknowledge that I have read and understand the Red Hat Partner Code of Conduct and that my firm has authorized me to act on its behalf for this review. I agree that the firm will abide by the Code of Conduct and understand Red Hat will require it to be reviewed annually.', 'I do not agree to these terms & conditions.', and a third option that is partially obscured. At the bottom right, there are 'Previous' and 'Next' buttons.

**Step 5: Confirm** the Integrity Training, then click **Next**.

The screenshot shows the 'Apply to become a Red Hat partner' progress bar with steps: Integrity Training (active), Qualification, Agreements, Preview Application, and Finish. The 'Integrity Training' section contains a paragraph stating that Red Hat requires all new and existing partners to complete Red Hat's Partner Integrity Training or similar training upon applying and annually thereafter. Below this, there are three radio button options: 'I acknowledge that I have completed Red Hat's partner integrity training or will complete Red Hat's partner integrity training within thirty (30) days of being accepted as a Red Hat partner.', 'I acknowledge that I have completed integrity training provided by my firm. The firm agrees to maintain records of the content and completion of such similar training so that they can be made available to Red Hat upon request.', and 'I do not acknowledge and affirm to this.' At the bottom right, there are 'Previous' and 'Next' buttons.

**Step 6: Fill out** the Embedded qualification questionnaire, then click **Next**.

The screenshot shows the 'Apply to become a Red Hat partner' progress bar with steps: Qualification (active), Agreements, Preview Application, and Finish. The 'Please fill out the following information for Embedded Partner program qualification:' section contains three questions: 'Does your use case include Embedding and distributing a packaged solution or hosting an application in a cloud environment?' with 'Yes' and 'No' radio buttons; 'Will you provide Tier 1 and Tier 2 support for the entire application stack, including the Red Hat solution?' with 'Yes' and 'No' radio buttons; and 'What is the name of the application you are integrating with Red Hat software and can you supply a link to the webpage?' with a text input field. At the bottom right, there are 'Previous' and 'Next' buttons.



**Step 7: Agree** to the terms and conditions, then click **Next**.

The screenshot shows the 'Agreements' step in the Red Hat Partner Connect application process. At the top, a progress bar indicates that steps 1 through 6 are completed, and step 7, 'Agreements', is the current active step. Below the progress bar, the heading 'Agreements' is followed by a paragraph of terms and conditions. Two radio buttons are present: 'I agree to these terms & conditions described in Red Hat Partner Embedded Agreement' (which is selected) and 'I do not agree to these terms & conditions'. A small note states: 'Note: This click through agreement does not supersede existing and active signed partner agreements.' At the bottom right, there are 'Previous' and 'Next' buttons.

**Step 8: Preview** your application, then click the **Submit** button.

The screenshot shows the 'Preview Application' step. The progress bar now highlights step 8, 'Preview Application', as the current step. The main content area is titled 'Please review your application' and is divided into two columns. The left column contains 'Partner Details' (expanded) with sections for 'Contact Information' (Contact Name: Ty Reseller, Contact Email: unknown@ty10172024@redhat.com.invalid) and 'Company Information' (Company Name: Ty's Treats and Tech, Company Address: RALEIGH, NC 27612, United States). The right column contains 'Additional Company Information' (Total Annual Revenue, Target Market Size, Application Types, Distributor Referral Code, Additional Partnerships). Below these sections are three questions with 'Yes' or 'No' answers: 'Does your use case include Embedding and distributing a packaged solution or hosting an application in a cloud environment?' (Yes), 'Will you provide Tier 1 and Tier 2 support for the entire application stack, including the Red Hat solution?' (Yes), and 'What is the name of the application you are integrating with Red Hat software and can you supply a link to the webpage?' (This is a test). A disclaimer at the bottom states: 'You acknowledge that you have read and accepted the Red Hat code of conduct, terms of services agreement and program appendices.' At the bottom right, there are 'Previous' and 'Submit' buttons.

**Step 9:** Confirmation of your submitted application will display with the option to return to the homepage. You have now completed the Partner Enrollment application.

The screenshot shows the confirmation page after submitting the application. The progress bar at the top shows all steps from 1 to 9 as completed. The main content area has a heading 'Thank you for your application Red Hat Partner Program.' followed by two lines of text: 'Your application will be reviewed and you will be notified via email with the next steps of partner vetting.' and 'You will be informed of the decision once the process is complete.' At the bottom center, there is a red button labeled 'Return to home page'.



## Build Enrollment Process

**Step 1:** Select your **Authorized Country** and **Language Preferences** for viewing the full enrollment process, then click **Next**.

**\*Note:** You can now submit applications on behalf of your company entities by country, ensuring that the relevant agreements populate based on the location.

Apply to become a Red Hat partner

Partner Preferences Program Selection Detailed Company I... Partner Code of Con... Integrity Training Qualification Agreements Preview Application Finish

\* Authorized Country  
United States

\* Language Preferences  
English

Next

**Step 2:** Select the **Build** program, then click **Next**.

Apply to become a Red Hat partner

Program Selection Detailed Company I... Partner Code of Con... Integrity Training Qualification Agreements Preview Application Finish

Please select the program you wish to apply:

☐ Reseller  
☒ Build  
☐ Embedded  
☐ Certified Cloud Service Provider (CCSP)

Previous Next

**Step 3:** Populate the **'Detailed Company information'** section, then click **Next**.

**\*Note:** The Website is required.

Apply to become a Red Hat partner

Detailed Company Information

Please provide the details for your company.

\* Website

Company Description

Number of Employees

Target Market Size

Application Types

Distributor Referral Code

Additional Partnerships

Red Hat Point of Contact

Total Annual Revenue

Previous Next



**Step 4: Attest** to the Partner Code of Conduct, then click **Next**.

Apply to become a Red Hat partner

✓ ✓ ✓ **Partner Code of Con...** Integrity Training Qualification Agreements Preview Application Finish

### Red Hat Partner Code of Conduct

Red Hat requires that all new and existing partners agree to the Red Hat Partner Code of Conduct upon applying to be a partner as well as each following year.

☒ I acknowledge that I have read and understand the [Red Hat Partner Code of Conduct](#) and that my firm has authorized me to act on its behalf for this review. I agree that the firm will abide by the Code of Conduct and understand Red Hat will require it to be reviewed annually.

☐ I do not agree to these terms & conditions

[Previous](#) [Next](#)

**Step 5: Confirm** the Integrity Training, then click **Next**.

Apply to become a Red Hat partner

✓ ✓ ✓ ✓ **Integrity Training** Qualification Agreements Preview Application Finish

### Integrity Training

Red Hat requires that all new and existing partners complete Red Hat's Partner Integrity Training or similar training upon applying to be a partner as well as each following year. Similar training is that: (1) covers corruption, bribery, fraud, conflicts of interest, protection of confidential information, and the delivery and acceptance of gifts, entertainment and hospitality; and (2) is provided at least once per year.

☒ I acknowledge that I have completed Red Hat's partner integrity training or will complete Red Hat's partner integrity training within thirty (30) days of being accepted as a Red Hat partner.

☐ I acknowledge that I have completed Integrity training provided by my firm. The firm agrees to maintain records of the content and completion of such similar training so that they can be made available to Red Hat upon request.

☐ I do not acknowledge and affirm to this.

[Previous](#) [Next](#)

**Step 6: Fill out** the Build qualification questionnaire, then click **Next**.

Apply to become a Red Hat partner

Please indicate the type of offerings in your company's portfolio (select all that apply):

- ☐ Software products
- ☐ Hardware systems or components
- ☐ Services (System integration, managed services, cloud hosting, AI, etc.)
- ☐ Other

Have you already, or do you plan to enroll in any additional modules?

[Previous](#) [Next](#)

**Step 7: Agree** to the terms and conditions & program guidelines, then click **Next**.

Apply to become a Red Hat partner

✓ ✓ ✓ ✓ ✓ ✓ **Agreements** Preview Applic... Finish

### Agreements

Please read and accept the following terms and conditions. Acceptance to these terms does not signify acceptance by Red Hat as a Red Hat partner.

**\* Red Hat Partner Build Agreement**

☒ I agree to these terms & conditions described in [Red Hat Partner Build Agreement](#)

☐ I do not agree to these terms & conditions

Note: This click through agreement does not supersede existing and active signed partner agreements.

[Previous](#) [Next](#)

**Step 8: Preview** your application, then click the **Submit** button

Apply to become a Red Hat partner

✓ ✓ ✓ ✓ ✓ ✓ ✓ **Preview Application** Finish

Please review your application

✓ Partner Details

[Contact Information](#) [Additional Company Information](#)