



Red Hat Partner Subscriptions

Datasheet

Red Hat® Partner Subscriptions, or simply partner subscriptions, can help Red Hat partners grow by providing Red Hat software products at no cost for an expanded list of use cases as a benefit of joining Red Hat Partner Connect.

Features and benefits

- Hundreds of entitlements
- Expanded use cases
- Support
- Product certification
- Internal training
- Updates and resources

Eligible partners receive subscriptions worth thousands of dollars and include these benefits:

- A single SKU with access to 500 self-support nodes of all Red Hat product families.
- Application scenarios that include software development (to confirm Red Hat software interoperability), individual testing, internal training, and demonstrations.
- Complimentary Red Hat standard support for qualifying partners across five partner contacts.
- Subscriptions for on-premise or private cloud environment development testing.
- Partner subscriptions for all product families, most variants, package updates, errata links, generally available product add-ons, and betas, as well as Red Hat Customer Portal knowledgebase and discussion groups.

Eligible partners include:

- **Ready, advanced, and premier:** These include technology partners that have certified products or active projects.
- **Embedded:** Partners that have an active embedded partner acceptance document (PAD) and embedded appendix 1 with Red Hat .
- **Technology:** Partners that have active projects opened within the last year.
- **Affiliates:** Partner companies that have signed the partner agreement and Red Hat code of conduct, but have not signed an addenda for specific business partner programs nor started a technology partner project.
- **Distributor:** Partners subject to a Red Hat partner agreement and distributor program appendix.
- **Hardware partners:** Partners may use partner subscriptions for hardware

certification. Original equipment manufacturer (OEM) level 3 (L3) support (SKU MCT2451) is not a part of the partner subscriptions program. New support add-on SKUs do not replace this SKU. SKU MCT2451 continues to function as defined.

Ineligible partners include:

- **Red Hat Certified Cloud and Service Provider (CCSP):** Partners that have an active CCSP PAD and CCSP partner program appendix with Red Hat. CCSPs are ineligible except where otherwise specified.

About Red Hat Partner Subscriptions

Qualified Red Hat partners get access to a no-cost, 500-node, self-support partner subscription as well as a complimentary Red Hat standard support subscription for five contacts.

Partner subscriptions for 500 nodes

One simplified Red Hat Partner Subscription SKU (MW02049) includes self-support for all

Red Hat products families, as well as most variants, revisions, and updates. Red Hat Partner Subscriptions have 500 nodes, to include physical nodes, virtual nodes, or management nodes as listed in the [Red Hat Enterprise Agreements](#) in the product appendices section.

Partner subscriptions support

Two partner support subscriptions are available:

- **MW02040:** Red Hat Partner Subscriptions Support, Standard (5 contacts)
- **MW02039:** Red Hat Partner Subscriptions Support, Premium (5 contacts)

These support subscriptions fall under the Red Hat Production [scope of coverage](#) and [service level agreement](#). Table 1 provides information on when partners qualify for no-cost versions.

Table 1

Product/SKU	Affiliates	Ready, advanced, premier, embedded, and technology
MW02049: Red Hat Partner Subscriptions (500 nodes)	One subscription available at no cost.	One subscription is available at no cost. Partners can request additional quantities.
MW02040: Red Hat Partner Subscriptions Support, Standard (5 contacts)	Available for purchase.	One subscription is available at no cost. Partners can request additional subscriptions. Subscriptions are also available for purchase.
MW02039: Red Hat Partner Subscriptions Support, Premium (5 contacts)	Available for purchase.	Available for purchase.

Partner subscriptions allow our partners to use and support Red Hat products across essential use cases, like application development (to confirm interoperability with Red Hat Software), individual testing, certification, and demonstrations.

Distributors may use partner subscriptions for internal training, demonstrations, and training at no cost to Red Hat partners.

Red Hat Partner Subscription use cases

Valid partner subscriptions use cases consist of activities set forth in the [partner subscription terms](#).

Valid use cases	Description
Development use	Prototype, develop, or individually test and reproduce technical issues with partner products or services (including open source software) to confirm compatibility, interoperability, and certification with specific Red Hat Software.
Promotional use	Promote or demonstrate partner's compatibility or certification with Red Hat products.
Internal training use	Training* internal personnel.

*Distributors may only use partner subscriptions to provide no-cost training to Red Hat Partners (e.g. during stand ups, webinars, or workshops).

Excluded use cases

The following scenarios are not valid for partner subscriptions and support:

- Any use case not covered above.
- Delivering environments that remain with a customer.

- Delivering training to partner's customers.
- Delivering or selling customer support and/or income generating services related to Red Hat products or community versions.
- Red Hat kernel modifications.
- Production, including—but not limited to—labs, staging, and preproduction deployments.
- Proofs of concept (POC). Red Hat product trials provide software for POCs (see additional references section).
- Any use case that provides access to all employees within a partner's organization for business-related operations or activities.

A production SKU is required when valid use cases are transitioned to production. This applies to both partners' internal use or customer use. After confirming interoperability, continued development use may require production SKUs.

View the [partner subscriptions terms and conditions](#).

Red Hat Products included in Red Hat Partner Subscriptions

Eligible Red Hat products are listed below. All product families—as well as most variants, architectures, and betas—are included in a partner subscription. Visit the [Red Hat Customer Portal](#) for information on product life cycles:

Hybrid platforms

- Hybrid platforms:
 - Red Hat Advanced Cluster Management for Kubernetes
 - Red Hat Advanced Cluster Security for Kubernetes
 - Red Hat Openshift® Container Platform
 - Red Hat Openshift Data Foundations
 - Red Hat OpenStack® Platform
 - Red Hat Quay
- Automation:
 - Red Hat Ansible® Automation Platform
- Operating systems
 - Red Hat Enterprise Linux®
 - Red Hat Satellite
- Application services:
 - Red Hat Application Foundations (replaces Red Hat Integration; includes Red Hat AMQ, Red Hat AMQ Streams, Red Hat Fuse, Red Hat API Management, and Red Hat Runtimes)
 - Red Hat Runtimes (includes Red Hat Enterprise Application Platform [EAP], Red Hat JBoss® Web Server, Red Hat Data Grid, Red Hat build of Quarkus, and single sign-on [SSO])
 - Red Hat JBoss EAP
- Storage
 - Red Hat Ceph® Storage (for Red Hat OpenStack Platform use only)

Get started

Visit [Red Hat Partner Subscriptions](#) to learn how to get started.

If you have questions about Red Hat Partner Subscriptions, contact the [Red Hat Partner acceleration desk](#).

Additional resources

For technology partners seeking to add a new organizational administrator to an account, visit [Red Hat Partner Connect](#).

For business partners seeking to add users (including administrators) to an account, visit the [Red Hat Customer Portal](#).

For POCs:

- [Red Hat product trial center](#): Self service trials that are activated directly by the customer. To try multiple products—and/or extend a trial—please reach out to the [Red Hat sales teams](#) on behalf of your customer.
- Red Hat product trial [frequently asked questions \(FAQs\)](#).

For support or assistance, please visit the [Red Hat Partner acceleration desk](#).

About Red Hat

Red Hat is the world's leading provider of enterprise open source software solutions, using a community-powered approach to deliver reliable and high-performing Linux, hybrid cloud, container, and Kubernetes technologies. Red Hat helps customers develop cloud-native applications, integrate existing and new IT applications, and automate and manage complex environments. [A trusted adviser to the Fortune 500](#), Red Hat provides [award-winning](#) support, training, and consulting services that bring the benefits of open innovation to any industry. Red Hat is a connective hub in a global network of enterprises, partners, and communities, helping organizations grow, transform, and prepare for the digital future.



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