

# Red Hat Technical Bootcamp

## Helps to understand:

- ▶ IT automation and containerization
- ▶ Benefits of the open source development model
- ▶ Red Hat portfolio

## Foundational training on core products:

- ▶ Red Hat OpenShift®
- ▶ Red Hat Ansible® Automation Platform
- ▶ Red Hat Enterprise Linux®

## Overview

This 4-day technical bootcamp provides a high-level overview of Red Hat’s portfolio and open source development model for partner new hires or employees starting to work with Red Hat® technologies.

The bootcamp has been designed to help participants understand core technologies such as IT automation and containerization, the benefits of the open source development model, and how the Red Hat portfolio brings these aspects together for customers.

It includes foundational technical training on core products such as Red Hat OpenShift®, Red Hat Ansible® Automation Platform, and Red Hat Enterprise Linux®.

Participants are invited to build their own agenda based on their needs, however we recommend attending as many sessions as possible to gain a comprehensive understanding of the entire Red Hat portfolio.

## Who should attend?

The technical bootcamp provides a comprehensive understanding of Red Hat’s offerings, so that:

- ▶ **Technical sellers** can map business use cases to emerging technologies and Red Hat products.
- ▶ **Architects** can use Red Hat technologies ranging from cloud-native infrastructure and development, to middleware and IT automation.
- ▶ **Developers** can support the development of containerized software applications.
- ▶ **Administrators and Site Reliability Engineers** can support their technology infrastructure.

## Build your own agenda

The technical bootcamp runs over the course of 4 days (Monday to Thursday) and comprises of four workstreams:

Partnering with Red Hat	Automation and management	Hybrid cloud infrastructure	Cloud-native development
Red Hat’s development model, culture, and how to work with us.	How to increase agility and provide better control of new and existing IT environments, by orchestrating complex processes and reducing manual activities through automation, as well as defining and enforcing configuration and security policies.	How to architect for a cloud-native, container, and Kubernetes based ecosystem standardized on Red Hat Enterprise Linux. Find out how abstraction of the underlying infrastructure enables you to build a common application platform across multiple clouds.	How containerization, microservice architectures, and DevOps processes enable faster application delivery, and how Red Hat’s product portfolio supports this modern development approach.

Participants are **required** to attend all the **"Partnering with Red Hat"** activities, **plus** at least one technical workstream (**blue**, **yellow** or **green**). However, you can choose to take part in two or even all three workstreams.

### Detailed agenda

The technical bootcamp runs Monday to Thursday from 09.00 to 15.00 CET and each workstream covers the following topics:

Partnering with Red Hat	Automation and management	Hybrid cloud infrastructure	Cloud-native development
<ul style="list-style-type: none"> <li>▶ Red Hat Overview</li> <li>▶ How to work with Red Hat</li> <li>▶ Red Hat Service Offerings</li> <li>▶ Introduction to PTP / RHPDS - other places to find demos</li> <li>▶ Regional Breakouts - PAMs &amp; SAs meet their Partners</li> </ul>	<ul style="list-style-type: none"> <li>▶ RHEL / Insights / Smart Management</li> <li>▶ RHEL for IoT &amp; EDGE</li> <li>▶ Red Hat Ansible Automation Platform</li> <li>▶ Ansible Automation Demo</li> <li>▶ SAP on RHEL - SAP Automation with Ansible</li> </ul>	<ul style="list-style-type: none"> <li>▶ The Open Hybrid Cloud Strategy</li> <li>▶ Red Hat OpenShift - Operations Focus &amp; OpenShift Platform Plus</li> <li>▶ Openshift AI</li> <li>▶ Open Virtualization Overview</li> </ul>	<ul style="list-style-type: none"> <li>▶ Developer Program</li> <li>▶ Red Hat Application Services Demo</li> <li>▶ Red Hat OpenShift - Development Focus</li> <li>▶ Architecture Overview Device EDGE</li> <li>▶ How to run a great demo? - Technical storytelling</li> </ul>

### Are there any prerequisites to participate?

You will need an active Red Hat Partner Account to access the Red Hat Partner Training Portal. If you have questions regarding this account, please [check our "How to Guide"](#) or contact the EMEA Partner Team at [emea-partner-team@redhat.com](mailto:emea-partner-team@redhat.com).



#### About Red Hat

Red Hat is the world's leading provider of enterprise open source software solutions, using a community-powered approach to deliver reliable and high-performing Linux, hybrid cloud, container, and Kubernetes technologies. Red Hat helps customers develop cloud-native applications, integrate existing and new IT applications, and automate and manage complex environments. [A trusted adviser to the Fortune 500](#), Red Hat provides [award-winning](#) support, training, and consulting services that bring the benefits of open innovation to any industry. Red Hat is a connective hub in a global network of enterprises, partners, and communities, helping organizations grow, transform, and prepare for the digital future.

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