

Red Hat Partner Subscriptions

Benefits for partners

- · Hundreds of entitlements
- Expanded use cases
- Support
- Hybrid-cloud ready
- Updates and resources

Introduction

Red Hat® Partner Subscriptions, or simply partner subscriptions, can help Red Hat partners grow by providing Red Hat software products at no cost for an expanded list of use cases as a benefit of joining Red Hat Partner Connect.

Eligible partners

- Ready, advanced, and premier—These include technology partners that have certified products or active projects
- Embedded—Partners that have an active Embedded Partner Acceptance Document (PAD) and Embedded Appendix 1 with Red Hat
- Technology-Partners that have active projects opened within the last year
- Affiliates—Partner companies that have signed the partner agreement and Red Hat code-of-conduct but have not signed an addenda for specific business partner programs nor started a technology partner project

Ineligible partners

 Certified Cloud and Service Provider (CCSP)—Partners that have an active CCSP PAD and CCSP Partner Program appendix with Red Hat. CCSPs are ineligible except where otherwise specified.

Eligible partners receive subscriptions worth thousands of dollars and include these benefits:

- A single SKU provides access to 500 self-support nodes of all Red Hat product families.
- Application scenarios include single and multi-user software development, individual testing, internal training, demonstrations, and proof of concept.
- Qualified partners receive complimentary Red Hat Standard support for five partner contacts.
- Subscriptions are enabled for on-premise or partner's private development testing cloud environment.
- Partner subscriptions include all versions, variants, package updates, errata links, add-ons to generally-released products, access to betas and Red Hat's Customer Portal knowledgebase, and discussion groups.





Partner subscriptions enable partners to successfully utilize and support Red Hat products across essential use cases like application development, testing, certification, customer demonstrations, and customer issue reproduction.

About Red Hat Partner Subscriptions

Qualified Red Hat partners get access to a no-cost, 500 nodes, self-support partner subscription, and a complimentary Red Hat Standard Support Subscription for 5 contacts.

Partner subscriptions for 500 nodes

One simplified Red Hat Partner Subscription SKU–MW02049–includes self-support for all Red Hat products, revisions, and updates. Red Hat Partner Subscriptions have 500 nodes composed of physical nodes, virtual nodes or management nodes as listed in Appendix 1 of the Red Hat Enterprise Agreements in the Product Appendices section.

If you require more entitlements, you can submit your request to the Red Hat Partner Acceleration Desk to ask for additional entitlements.

Partner subscriptions support

Two partner support subscriptions are available:

Red Hat Partner Subscriptions Support, Standard (5 contacts)-MW02040

Red Hat Partner Subscriptions Support, Premium (5 contacts)-MW02039

These support subscriptions fall under the Red Hat Production Scope of Coverage and Service Level Agreement. The following table provides information indicating when partners qualify for no-cost versions.

TABLE 1: Red Hat Partner Subscription support options

Product/SKU	Affiliates	Ready, advanced, premier, embedded, technology
Red Hat Partner Subscriptions (500 nodes) - MW02049	One subscription is available at no cost.	One subscription is available at no cost. Partners can request additional quantities.
Red Hat Partner Subscriptions Support, Standard (5 contacts) - MW02040	Available for purchase	One subscription is available at no cost. Partners can request additional subscriptions. Subscriptions are also available for purchase.
Red Hat Partner Subscriptions Support, Premium (5 contacts) - MW02039	Available for purchase	Available for purchase



What use cases are covered by partner subscriptions?

Partner subscriptions enable our partners to successfully utilize and support Red Hat products across essential use cases like application development, individual testing, certification, customer demonstrations, and customer issue reproduction.

TABLE 2: Valid Red Hat Partner Subscription use cases

Valid use cases	Description
Development use	Development use consists of the activities set forth in the product agreement (Appendix 1)*, based on the Red Hat software products, and includes the creation of software that functions as either an extension to or an integration with a Red Hat Product, such as Red Hat OpenShift® operators or Red Hat Ansible® automation integrations.
Promotional use	Promotional use means the use of Red Hat Partner Subscriptions to promote or demonstrate the partner's compatible or certified products, or proofs of concepts, with Red Hat products.
Internal training use	Internal training use means the use of Red Hat Partner Subscriptions to train internal personnel.

^{*}Partner subscriptions follow the development and production use case definitions in Appendix 1 located in Red Hat Enterprise Agreements in the Product Appendices section of RedHat.com.

What is excluded from use?

The following scenarios are not valid for Red Hat Partner Subscriptions and Red Hat Partner Subscriptions Support:

- Any use case not covered above
- Delivery of environment that remains with customer
- Delivery of training to the partner's customers
- Delivery or sale of customer support and/or income generating services related to Red Hat products or community versions
- Red Hat kernel modifications
- · Production use, including but not limited to labs, staging and pre-production deployments

A production SKU is required when a given valid use case is transitioned into production. This applies to the partner's internal use or for a customer's use.

You can view the Red Hat Partner Subscriptions Terms and Conditions from the $\underline{\text{Red Hat Partner}}$ Subscriptions home page.



What Red Hat products are included?

A list of eligible Red Hat products is provided below. All product versions, variants, architectures, and betas are included in a Red Hat partner subscription. For information on product life cycles, reference Product Life Cycles on the Red Hat Customer Portal.

Hybrid platforms

- Red Hat Advanced Cluster Management for Kubernetes
- Red Hat Advanced Cluster Security for Kubernetes
- Red Hat Openshift® Container Platform
- Red Hat Openshift® Data Foundations
- Red Hat OpenStack® Platform
- Red Hat Quay®

Automation

• Red Hat Ansible® Automation Platform

Operating system

- Red Hat Enterprise Linux®
- Red Hat Satellite

Application services

- Red Hat Application Foundations (replaces Red Hat Integration; includes AMQ, AMQ Streams, Fuse, API Management, Red Hat Runtimes)
- Red Hat Runtimes (includes EAP, Web Server, Data Grid, Quarkus, SSO)
- Red Hat JBoss® Enterprise Application Platform

Storage

• Red Hat Ceph® Storage (for Red Hat® OpenStack® Platform use-case only)

Getting started

Visit Red Hat Partner Subscriptions to learn how to get started.

You might qualify for more subscriptions at no cost. If you need more, <u>submit a request</u> to the Red Hat Partner Acceleration Desk.

If you have questions about Red Hat Partner Subscriptions, contact the <u>Red Hat Partner Acceleration Desk.</u>



Additional references

- Red Hat Appendix 1
- Red Hat Partner Acceleration Desk
- For business partners to add users (including administrators) to your account, click here
- For technology partners to add a new organizational administrator to your account, click here

About Red Hat





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Red Hat is the world's leading provider of enterprise open source software solutions, using a community-powered approach to deliver reliable and high-performing Linux, hybrid cloud, container, and Kubernetes technologies. Red Hat helps customers integrate new and existing IT applications, develop cloud-native applications, standardize on our industry-leading operating system, and automate, secure, and manage complex environments. A trusted adviser to the Fortune 500, Red Hat provides award-winning support, training, and consulting services that bring the benefits of open innovation to any industry. Red Hat is a connective hub in a global network of enterprises, partners, and communities, helping organizations grow, transform, and prepare for the digital future.

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