

# Build scalable SaaS solutions with Red Hat SaaS Foundations

## Substantial benefits for you:



**Easy to scale for one or multiple customers**



**Flexible pricing**



**Deploys across hybrid cloud footprints**

## Red Hat SaaS Foundations

The [Red Hat® SaaS Foundations](#) program is designed to help partners build Software-as-a-Service (SaaS) solutions on Red Hat OpenShift® and Red Hat Enterprise Linux® platforms.

### Red Hat SaaS Foundations help you:



Build or migrate applications with less effort



Quickly deploy across multiple cloud and non-cloud footprints



Go to market faster



Manage costs



Accelerate revenue

## Why become a Red Hat SaaS Foundations partner?



### Access to SaaS experts

No-cost Red Hat content and discussions with Red Hat experts to maximize Red Hat portfolio benefits



### No-cost developer resources

Access to developer subscriptions, online labs, and Red Hat partner training



### Flexible consumption

Choice of buying models, flexible affordable discounts, and allowances for freemium and non-revenue use cases



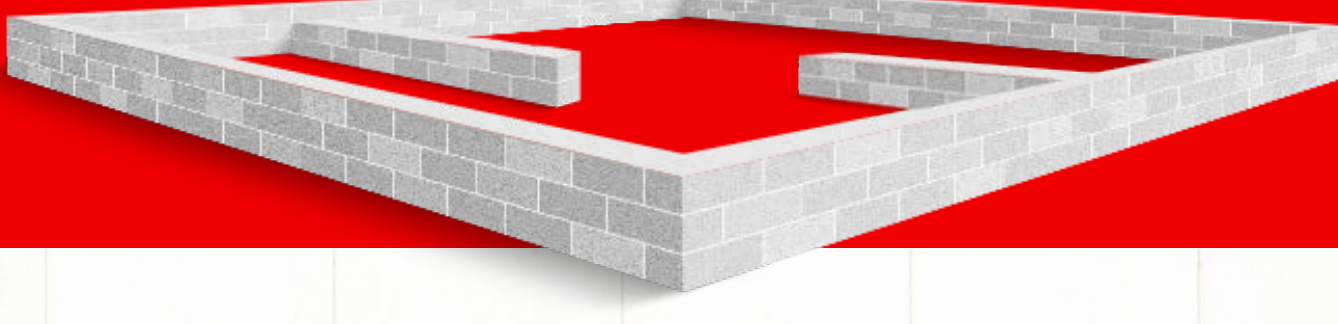
### Co-branding opportunities

Co-brand solutions with Red Hat and use Red Hat's marketing teams and platforms



### Co-sell opportunities

Engage with Red Hat sales teams to sell joint solutions and extend sales reach using Red Hat Marketplace sales teams



## Use Red Hat platforms to develop your solutions



### Expansive portfolio

Accelerate time-to-market with industry-leading platforms like Red Hat OpenShift, Red Hat Enterprise Linux, and a complementary set of integration, automation, and development products.



### Enterprise-grade capabilities

Get security, high availability, and disaster recovery out-of-the-box. Focus on your app features rather than the infrastructure.



### Open source

Obtain maximum flexibility, lower costs, and eliminate lock-in to an unchangeable codebase.



### 24/7 customer support

Red Hat's support organization provides the assistance to help support your SaaS application 24x7x365.

## Red Hat OpenShift Container Platform for SaaS



Seamless deployment across infrastructures



Centralized management that spans across hosting environments



Available as a managed service



Choice of frameworks, tools, and infrastructure



Built-in security for containerized apps

## Why hybrid cloud for SaaS?



### Satisfy customer data sovereignty requirements

Host your app(s) in the country(s) where your customers' data is hosted



### Build once, deploy anywhere with Red Hat OpenShift

Deploy your apps anywhere they're needed across multiple clouds (e.g., AWS, Azure, Google Cloud, IBM Cloud) and/or on premise



### Satisfy customer data location requirements

Host your app(s) with the hyperscaler that's hosting your customers' data

## SaaS architecture checklist

As you continue to explore and learn more about Red Hat SaaS Foundations, here are some useful articles and guides for implementing the solution.

[A SaaS architecture checklist for Kubernetes](#) →

[Approaches to implementing multi-tenancy in SaaS](#) →

[Multi-cloud storage strategies for SaaS applications](#) →

[How to convert a web application to Software-as-a-Service](#) →

[SaaS security in Kubernetes environments: A layered approach](#) →

[Implement multitenant SaaS on Kubernetes](#) →



Email us to learn more