

## things to know about building and certifying Red Hat Ansible Content Collections

### Let's build better together

Red Hat® Ansible® Automation Platform is a foundation for building and operating automation across an organization. The platform includes all the tools needed to implement enterprise-wide automation.



Infrastructure



Applications



Network

And more...



Security



Cloud



Storage

The integrations that make automation possible are called **Ansible Content Collections**. They contain multiple types of Ansible content (playbooks, roles, modules, and plugins) along with pertinent roles and documentation.

The Red Hat Ansible Automation Certification Program allows partners to build certified Ansible Content Collections to help their customers automate their products.

## 1 Red Hat Ansible Automation Platform is considered a de facto standard in IT automation



It's likely your customers are already automating with Ansible.

### Red Hat Ansible Automation Platform is validated industry wide

#### By developers

# #8

in the **top 10 Most Loved** on the 2021 StackOverflow Most Loved, Dreaded, and Wanted Other Frameworks, Libraries, and Tools list<sup>1</sup>

#### By the open source community

# Top 10

**project on GitHub** by active contributors<sup>2</sup>

#### By analysts

# 2 years

as **Forrester wave leader**<sup>3</sup>

#### By IT hiring managers

# 60k+

**job openings requiring Ansible skills** on LinkedIn<sup>4</sup>

## 2 Building, publishing, and certifying Ansible Content Collections extends your reach and impact



Use the Ansible Automation Platform and give your customers a powerful way to automate your products.



Save your customers time and expense.



Extend your product—Ansible can increase adoption of your products in customer organizations beyond traditional users/buyers.

## 3 Build customer confidence with certified Ansible Content Collections



Red Hat Ansible Automation Certification is a shared commitment by Red Hat and its ecosystem partners.



Joint customers can open a support ticket with Red Hat with confidence the ticket will be resolved by you and Red Hat.



Publishing to Ansible Galaxy gives access to a fast feedback loop and ability to contribute to your organization's collection. All certified and supported Ansible Content Collections are hosted on Automation Hub.

## 4 The three simple steps to Ansible certification



**Red Hat Partner Connect**

#### Step 1

Join the Red Hat Connect for Technology Partners program



#### Step 2

Review and accept the terms in the Ansible certification appendix



#### Step 3

Develop an Ansible Content Collection and publish to Automation Hub. (requires login)

## 5 What's in it for you



Get exposure to IT users that your traditional marketing channels might not reach



Expand routes to market through Red Hat co-sell and Red Hat resellers



Speed user adoption of your product with workflow automation



Extend your product with Ansible community contributions



Expand visibility and increase adoption of your products beyond traditional users



Enrich your product capabilities using Ansible as the integration layer for the end-customer's technology stack

Promote your products with Red Hat certifications.



Certified by Red Hat

[Learn More](#)

<sup>1</sup> <https://insights.stackoverflow.com/survey/2021#section-most-loved-dreaded-and-wanted-other-tools>

<sup>2</sup> <https://octoverse.github.com>

<sup>3</sup> Forrester Wave: Infrastructure automation platforms Q3 2020

<sup>4</sup> <https://www.linkedin.com/jobs/search/?geoid=92000000&keywords=ansible&location=Worldwide>