

# Achieve open, future-proof industrial IoT

Red Hat and Eurotech

**Together Eurotech and Red Hat complement Ecosystem Partners to support global industry customers who require flexibility and cost efficiency in their manufacturing operations by extending existing automation systems with IIoT services using a proven and mature Open architecture.**

## A proven and mature open IIoT architecture

We help global customers achieve their IIoT goals with a proven and mature open digital transformation framework that overcomes the delays and obstacles caused by proprietary or incompatible standards. Since there are more than 800+ IoT Platforms available today, the joint support of an ecosystem is key to enterprise-grade success.

We take an ecosystem approach to create holistic solutions of hardware, software and domain know-how, coupled with industrialized analytics and AI. This provides manufacturing companies with comprehensive IIoT solutions that can only be delivered at this scale by a team of suppliers working together.

Red Hat provides the open source building blocks to handle the inherent complexity with automation, built in security, and lifecycle management. Couple this with our Ecosystem consultancy experience and market knowledge, plus Eurotech's IoT stack, with its no/low-code edge, integrated field protocols, device management and health monitoring tools and customers can turn their IIoT vision into reality with a reliable, maintainable, enterprise-class solution.

### Typical use cases are



**Individual machines:** Upskilling discrete machines (e.g. connected cars or charging stations)



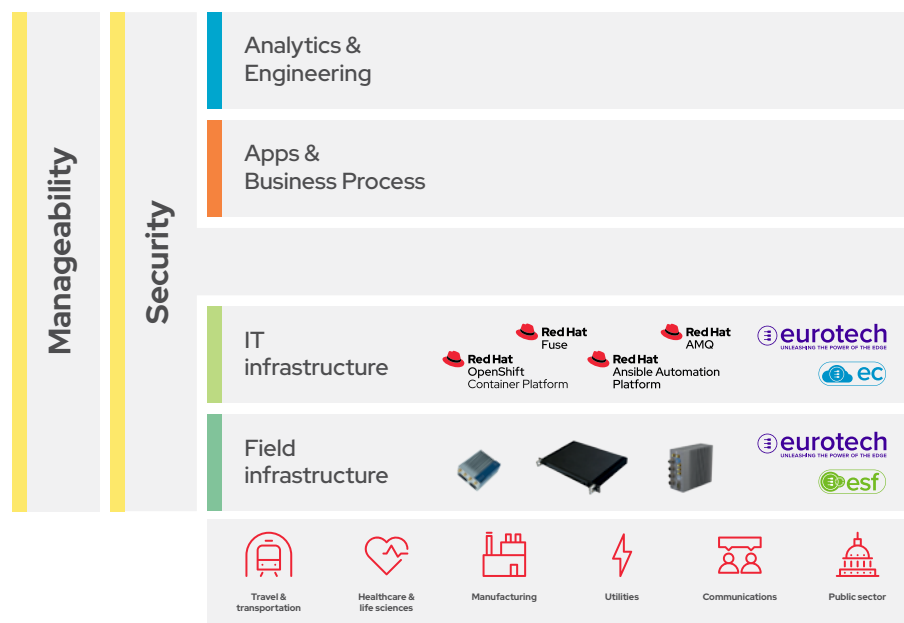
**Combination of assets:** Smart factories



**Predictive maintenance:** Manufacturing as a Service



*"More and more Red Hat is dependent on its partner ecosystem, especially when it comes to supporting customers on their digitization journey. Red Hat is the underpinning technology for every cloud solution on the market and our partners deliver the services that are needed to make this journey successful and to let the customers business grow. Open source is the essential enabler for IIoT solutions. Together with Eurotech our partner ecosystem and we jointly deliver the perfect solution for industry customers and other verticals."*



## IIoT for operational excellence and increased revenue

Open standards and architecture underpin the joint approach of Red Hat, and Eurotech, bringing customers flexibility and choice, and avoiding vendor lock-in. Their combined industry experience and expertise in open source, hybrid, multicloud, integration, and automation allow customers to:

- ▶ Quickly move from pilot to production.
- ▶ Scale at enterprise level.
- ▶ Protect investment in existing IT assets.
- ▶ Mitigate risk.
- ▶ Improve core business processes.
- ▶ Meet open source architecture standards.

Together Eurotech and Red Hat support global industry customers who need to create and deploy smart products to create new revenue streams and new business models using the latest technology based on a proven mature Open ecosystem.

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*"Many companies have learned it the hard way: successful IoT and digital transformation projects are all about creative partnerships, about trusted players with their respective strengths and capabilities. Red Hat and Eurotech have combined their complementary technologies to build an open end-to-end architecture for the IoT. It successfully bridges the gap between operational technology (OT) devices and distributed systems and information technology (IT) systems and business processes."*

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**Eurotech**

### About Eurotech

Eurotech (ETH:IM) is a multinational company that designs, develops and supplies Edge Computers and Internet of Things (IoT) solutions – complete with services, software and hardware – to system integrators and enterprises. By adopting Eurotech solutions, customers have access to IoT building blocks and software platforms, to Edge Gateway to enable asset monitoring and to High Performance Edge Computers (HPEC) created also for Artificial Intelligence (AI) applications. To offer increasingly comprehensive solutions, Eurotech has partnered with leading companies in their field of action, with the view of creating "best in class" solutions for the Industrial Internet of Things. [Learn more.](#)



### About Red Hat

Red Hat helps customers standardize across environments, develop cloud-native applications, and integrate, automate, secure, and manage complex environments with [award-winning](#) support, training, and consulting services.

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